

## U.S. HIGHBUSH BLUEBERRY COUNCIL 2024 ANNUAL BUDGET

|   | 2023<br>Budget |            | 2024<br>Budget |            |
|---|----------------|------------|----------------|------------|
| Revenue                                     |                | Budget     |                | Buuget     |
| Domestic Crop Assessments                   | \$             | 4,372,000  | \$             | 5,000,000  |
| Foreign Crop Assessments                    |                | 5,900,000  | ·              | 6,800,000  |
| Grant Revenue                               |                | 1,185,232  |                | 1,150,000  |
| Contributions                               |                | 2,252,000  |                | 2,498,000  |
| Other Revenue                               |                | 125,000    |                | 325,000    |
| Total Revenue                               | \$             | 13,834,232 | \$             | 15,773,000 |
| Net Asset Carry-In Funds                    | \$             | 3,568,946  | \$             | 1,784,160  |
| Total Funds Available                       | \$             | 17,403,178 | \$             | 17,557,160 |
| Program Expenses                            |                |            |                |            |
| Market Promotion and Publicity              | \$             | 6,782,798  | \$             | 5,180,055  |
| Export Market Promotion                     |                | 2,649,451  |                | 2,850,000  |
| Health Research & Nutrition                 |                | 568,417    |                | 354,250    |
| Industry Relations                          |                | 502,000    |                | 575,000    |
| Data & Measurement                          |                | 777,570    |                | 725,750    |
| Good Practices                              |                | 43,000     |                | 65,000     |
| Blueberry Technology                        |                | 125,000    |                | 110,000    |
| Total Program Expenses                      | \$             | 11,448,236 | \$             | 9,860,055  |
| Other Expenses                              |                |            |                |            |
| General Expenses                            | \$             | 468,660    | \$             | 438,969    |
| Operating Expenses                          |                | 2,388,122  |                | 2,898,898  |
| Travel and Meeting Expenses                 |                | 1,051,000  |                | 1,286,731  |
| USDA/AMS Administrative & Legal Counsel Fee |                | 143,000    |                | 223,000    |
| NABC Resource and Service Fee               |                | 120,000    |                | 120,000    |
| Total Other Expenses                        | _\$            | 4,170,782  | \$             | 4,967,598  |
| Total Expenses                              | \$             | 15,619,018 | \$             | 14,827,653 |
| Net Assets, Ending                          | \$             | 1,784,160  | \$             | 2,729,507  |