

### October 2021

#### Fresh blueberries (Produce department)

- Dollars sales increased +13.6% year over year compared to an increase for all fresh berries of +15.8%
- Pints increased +43.8% and represents 38% of total fresh blueberries dollar sales
- Fresh blueberries posted gains in dollars, pounds and units for all regions
- Organic fresh blueberries gained in dollars and units and outperformed conventional blueberries

#### Frozen blueberries (Frozen department)

- Dollar sales for the Frozen department declined -2.1% year over year compared to a decrease for all frozen blueberries of -2.3%
- 48oz is the dominant pack size and posted a very slight increase in dollars of +0.1%
- 5 regions gained in dollars while only no regions gained units in frozen blueberries for the month of October
- Organic frozen blueberries declined slightly in dollars but still outperformed conventional frozen blueberries



# **Category Segment Performance**

#### October Blueberry Category and Segment Sales – 2021 vs 2019 and 2020

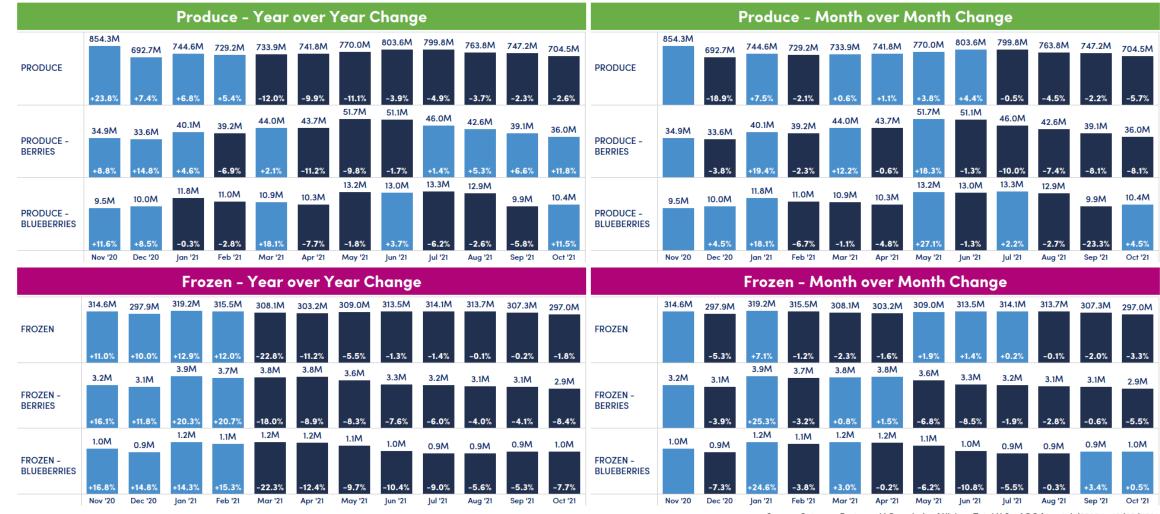
		DOLLARS (MM)					UNITS (MM)				POUNDS (MM)				
	2019	2020	% Chg vs. YA	2021	%Chg.	2019	2020	% Chg vs. YA	2021	%Chg. vs. YA	2019	2020	% Chg vs. YA	2021	%Chg. vs. YA
TOTAL BLUEBERRY CATEGORY	\$180	\$215	19.8	\$240	11.4	44	52	17.6	57	9.6	31	42	36.3	47	11.4
Fresh Blueberries	\$156	\$185	18.7	\$210	13.6	40	46	17.5	52	11.5	23	33	40.4	38	16.7
Conventional	\$128	\$151	17.9	\$167	11.0	34	39	16.4	43	9.9	21	28	35.1	32	16.3
Organic	\$28	\$35	22.7	\$43	24.6	6	7	23.7	9	20.6	3	5	80.4	6	19.5
Frozen Blueberries	\$24	\$30	26.7	\$29	-2.1	4	5	18.3	5	-7.7	7	9	23.7	8	-7.5
Conventional	\$18	\$23	27.3	\$23	-2.5	3	4	18.8	4	-8.5	6	8	23.9	7	-8.6
Organic	\$6	\$7	25.0	\$7	-0.9	1	1	16.6	1	-4.8	1	2	22.7	1	-1.8



# Monthly Detail - Dollars/Week

			Proc	duce -	Year	over `	Year C	hang	е							Produ	ce - M	lonth	over l	Month	Char	ige			
PRODUCE	\$1,313M +11.9%	\$1,236M +9.9%	\$1,365M +10.9%	\$1,355M +9.6%	\$1,356M -8.6%	\$1,399M -5.1%	\$1,475M -3.9%	\$1,532M +1.8%	\$1,497M -0.9%	\$1,432M +1.5%	\$1,399M +4.5%	\$1,358M +4.9%	PRODUCE	\$1,313M	\$1,236M -5.9%	\$1,365M +10.4%	\$1,355M -0.7%	\$1,356M +0.1%	\$1,399M +3.1%	\$1,475M +5.4%	\$1,532M +3.9%	\$1,497M -2.3%	\$1,432M -4.4%	\$1,399M -2.3%	\$1,358M -2.9%
PRODUCE - BERRIES	\$124M +12.8%	\$123M +13.5%	\$142M +10.7%	\$150M +7.4%	\$162M +8.1%	\$169M +3.3%	\$195M +12.9%	\$178M +13.0%	\$160M +10.2%	\$153M +8.2%	\$147M +15.0%	\$138M +15.8%	PRODUCE - BERRIES	\$124M	\$123M -1.2%	\$142M +16.1%	\$150M +5.4%	\$162M +8.1%	\$169M +4.0%	\$195M +15.3%	\$178M -8.3%	\$160M	\$153M -4.9%	\$147M -3.9%	\$138M -5.5%
PRODUCE - BLUEBERRIES	\$38M +14.2% Nov '20	\$37M +12.7% Dec '20	\$40M +5.7%	\$43M +10.8% Feb '21	\$45M +13.1% Mar '21	\$44M -0.9% Apr '21	\$54M +11.9% May '21	\$49M +10.2%	\$48M +3.4%	\$46M +4.8% Aug '21	\$41M +5.0% Sep '21	\$42M +13.6% Oct '21	PRODUCE - BLUEBERRIES	\$38M Nov '20	\$37M -2.8% Dec '20	\$40M +8.8%	\$43M +6.3% Feb '21	\$45M +5.0% Mar '21	\$44M -1.4% Apr '21	\$54M +21.6% May '21	\$49M -9.1% Jun '21	\$48M -1.6% Jul '21	\$46M -3.7% Aug '21	\$41M -11.8% Sep '21	\$42M +3.5% Oct '21
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FROZEN	\$1,213M +18.0%	\$1,185M +15.7%	\$1,263M +20.0%	\$1,270M +19.4%	\$1,237M -20.7%	\$1,222M -11.8%	\$1,256M - <b>7.0</b> %	\$1,288M -0.5%	\$1,294M +0.8%	\$1,299M +4.0%	\$1,279M +5.0%	\$1,247M +5.1%	FROZEN	\$1,213M	\$1,185M -2.3%	\$1,263M +6.6%	\$1,270M +0.6%	\$1,237M -2.7%	\$1,222M -1.2%	\$1,256M +2.8%	\$1,288M +2.5%	\$1,294M +0.5%	\$1,299M +0.4%	\$1,279M -1.5%	\$1,247M -2.5%
FROZEN - BERRIES													FROZEN - BERRIES	\$1,213M \$17M											
FROZEN -	+18.0% \$17M	+15.7% \$16M	+20.0% \$20M	+19.4% \$19M	-20.7% \$20M	-11.8% \$20M	-7.0% \$19M	-0.5% \$17M	+0.8% \$17M	+4.0% \$16M	+5.0% \$17M	+5.1% \$16M	FROZEN -		-2.3% \$16M	+6.6% \$20M	+0.6% \$19M	-2.7% \$20M	-1.2% \$20M	+2.8% \$19M	+2.5% \$17M	+0.5% \$17M	+0.4% \$16M	-1.5%	-2.5% \$16M

## Monthly Detail - Units/Week



### **Nielsen Divisions**

+6.9%

+15.6%

+12.5%

+5.4%

+5.0%

+3.8%

Pacific			Mountain		
	\$% Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY
PRODUCE	+2.5%	-4.9%	PRODUCE	+3.7%	-4.3%
PRODUCE - BERRIES	+15.6%	+7.6%	PRODUCE - BERRIES	+16.1%	+5.9%
PRODUCE - BLUEBERRIES	+19.1%	+12.0%	PRODUCE - BLUEBERRIES	+16.7%	+20.5%
FROZEN	+1.1%	-5.1%	FROZEN	+4.6%	-2.5%
FROZEN - BERRIES	-16.1%	-23.7%	FROZEN - BERRIES	-12.6%	-18.7%
FROZEN - BLUEBERRIES	-11.9%	-20.7%	FROZEN - BLUEBERRIES	-12.4%	-19.3%

-0.4% PRODUCE

-1.3% FROZEN

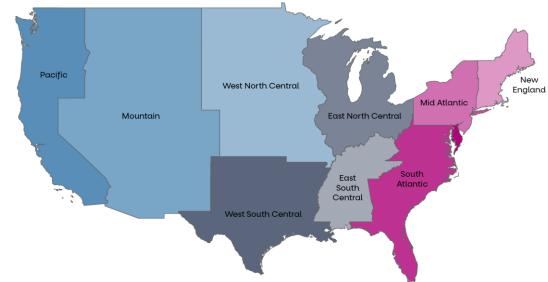
+5.8%

+12.3% PRODUCE - BERRIES

-2.5% FROZEN - BERRIES

-0.1% FROZEN - BLUEBERRIES

PRODUCE - BLUEBERRIES



FROZEN - BLUEBERRIES	-11.9%	-20.7%	FROZEN - BLUEBERRIES	-12.4%	-19.3%						
West North Cent	ral		West South Cent	ral		East North Cent	ral		East South Cent	ral	
	\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY
PRODUCE	+3.7%	-3.5%	PRODUCE	+7.9%	-1.6%	PRODUCE	+5.4%	-2.5%	PRODUCE	+11.2%	+2.0%
PRODUCE - BERRIES	+14.3%	+9.7%	PRODUCE - BERRIES	+18.6%	+16.6%	PRODUCE - BERRIES	+16.0%	+16.4%	PRODUCE - BERRIES	+24.0%	+20.8%
PRODUCE - BLUEBERRIES	+10.8%	+8.1%	PRODUCE - BLUEBERRIES	+14.3%	+12.3%	PRODUCE - BLUEBERRIES	+14.0%	+20.8%	PRODUCE - BLUEBERRIES	+19.0%	+10.5%
FROZEN	+3.9%	-3.0%	FROZEN	+9.1%	+2.7%	FROZEN	+5.6%	-2.7%	FROZEN	+10.8%	+1.9%
FROZEN - BERRIES	+1.7%	-4.3%	FROZEN - BERRIES	+2.1%	-0.7%	FROZEN - BERRIES	+1.5%	-7.2%	FROZEN - BERRIES	+7.7%	+0.4%
FROZEN - BLUEBERRIES	+3.5%	-1.5%	FROZEN - BLUEBERRIES	-4.7%	-7.8%	FROZEN - BLUEBERRIES	+1.1%	-7.8%	FROZEN - BLUEBERRIES	+3.1%	-0.4%
South Atlantic			Middle Atlantic			New England			Total US		
	\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY

-3.4% PRODUCE

-3.5% FROZEN

+11.5% PRODUCE - BERRIES

-5.9% FROZEN - BERRIES

-2.1% FROZEN - BLUEBERRIES

+8.1% PRODUCE - BLUEBERRIES

+2.0%

+10.8%

+5.3%

+2.6%

-3.7%

-3.2%

+2.8%

+15.7%

+12.0%

+3.1%

-0.5%

+3.2%

PRODUCE

FROZEN - BERRIES

PRODUCE - BERRIES

PRODUCE - BLUEBERRIES

FROZEN - BLUEBERRIES

+4.9%

+15.8%

+13.6%

+5.1%

-2.3%

-2.6%

+11.8%

+11.5%

-1.8%

-7.7%

-4.0% PRODUCE

-3.7% FROZEN

+9.6%

+7.8% PRODUCE - BERRIES

-9.3% FROZEN - BERRIES

-6.9% FROZEN - BLUEBERRIES

PRODUCE - BLUEBERRIES

### **Blueberries - Dollars**

### TOTAL BLUEBERRIES \$239,817,453 | ▲ +11.4% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBERR	IES
South Atlantic	\$44,598,473   🛦 +12.5%   21% of total	South Atlantic	\$6,584,588   <u>A</u> +3.8%   22% of total
Pacific	\$33,938,126   🛦 +19.1%   16% of total	Pacific	\$4,250,426   ▼-11.9%   14% of total
Middle Atlantic	\$32,628,600   🛦 +12.0%   16% of total	Middle Atlantic	\$3,978,792   🛦 +3.2%   14% of total
East North Central	\$27,485,174   🛦 +14.0%   13% of total	East North Central	\$3,540,310   <u>*</u> +1.1%   12% of total
New England	\$18,545,918   🛦 +5.3%   9% of total	New England	\$2,653,282   ▼-3.2%   9% of total
Mountain	\$17,346,063   🛦 +16.7%   8% of total	West South Central	\$2,564,515   ▼-4.7%   9% of total
West South Central	\$14,868,883   🛦 +14.3%   7% of total	Mountain	\$2,479,014   V-12.4%   8% of total
West North Central	\$11,780,199   🛦 +10.8%   6% of total	West North Central	\$2,128,705   🛦 +3.5%   7% of total
East South Central	\$8,927,791   <u>A</u> +19.0%   4% of total	East South Central	\$1,273,753   A+3.1%   4% of total



FRESH BLU	JEBERRIES	FROZEN B	LUEBERRIES
	\$210,350,005   🛦 +13.6%		\$29,467,449   <b>▼</b> -2.1%
PINT	\$77,916,192   A+43.8%   38% of total \$5.04 Price / Lb   \$0.27 Price Chg	48 OUNCE	\$12,845,674   A+0.1%   44% of total \$3.20 Price / Lb   \$0.18 Price Chg
18 OUNCE	\$56,163,325   <b>A</b> +19.0%   27% of total \$4.70 Price / Lb   \$0.03 Price Chg	32 OUNCE	\$3,960,086   ▼-7.3%   13% of total \$4.41 Price / Lb   \$0.22 Price Chg
6 OUNCE	\$44,352,892   ▼ -15.3%   22% of total \$9.07 Price / Lb   (\$0.23) Price Chg	16 OUNCE	\$2,970,582   ▼-8.8%   10% of total \$2.93 Price / Lb   \$0.04 Price Chg
ALL OTHER	\$13,111,319   <b>A</b> +25.6%   6% of total \$4.49 Price / Lb   (\$0.08) Price Chg	12 OUNCE	\$2,297,611   ▲ +0.2%   8% of total \$4.55 Price / Lb   \$0.11 Price Chg
9.8 OUNCE	\$13,030,579   <b>V</b> -4.3%   6% of total \$8.54 Price / Lb   <b>\$0.23</b> Price Chg	ALL OTHER	\$7,393,496   ▼-0.8%   25% of total \$3.57 Price / Lb   \$0.31 Price Chg

ORGANIC
20% of total
+24.6% YoY

SERVICE

CONVENTIONAL
80% of total
+11.0% YoY

ORGANIC
23% of total
-0.9% YoY

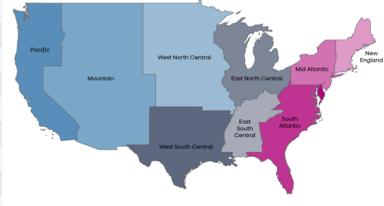
CONVENTIONAL
77% of total
-2.5% YoY

FROZEN BLUEBERRIES

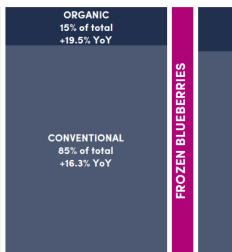
### **Blueberries - Pounds**

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FRESH BLUEBERRI	ES	FROZEN BLUEBERR	IES
South Atlantic	<b>7,826,243 Lbs</b>   ▲ +13.8%   <b>20</b> % of total	South Atlantic	1,940,350 Lbs   ▼-2.2%   23% of total
Pacific	<b>4,912,587 Lbs</b>   ▲ +1 <b>7.6</b> %   <b>13</b> % of total	Pacific	1,062,445 Lbs   ▼ -17.6%   13% of total
Middle Atlantic	6,610,889 Lbs   ▲ +16.6%   17% of total	Middle Atlantic	1,083,350 Lbs   ▼-0.6%   13% of total
East North Central	<b>5,622,602 Lbs</b>   ▲ +18.4%   15% of total	East North Central	1,030,390 Lbs   ▼-7.2%   12% of total
New England	<b>3,670,837 Lbs</b>   ▲ +21.9%   10% of total	New England	<b>736,067 Lbs</b>   ▼- <b>7.9</b> %   <b>9</b> % of total
Mountain	3,064,041 Lbs   ▲ +21.9%   8% of total	West South Central	838,760 Lbs   ▼-9.3%   10% of total
West South Central	2,801,934 Lbs   ▲ +15.4%   7% of total	Mountain	<b>747,158 Lbs</b>   ▼ -1 <b>7.1</b> %   <b>9</b> % of total
West North Central	2,074,117 Lbs   ▲ +11.2%   5% of total	West North Central	653,648 Lbs   ▼-1.8%   8% of total
East South Central	1,690,642 Lbs   ▲+13.6%   4% of total	East South Central	<b>402,499 Lbs</b>   <b>▼-3.9</b> %   <b>5</b> % of total



FRESH BLU	JEBERRIES	FROZEN B	LUEBERRIES
	38,291,673 Lbs   ▲ +16.7%		8,496,813 Lbs   ▼-7.5%
PINT	15,472,106 Lbs   ▲ +36.1%   42% of total \$5.04 Price / Lb   \$0.27 Price Chg	48 OUNCE	4,012,022 Lbs  ▼-5.4%   47% of total \$3.20 Price / Lb   \$0.18 Price Chg 897,317 Lbs  ▼-11.9%   11% of total \$4.41 Price / Lb   \$0.22 Price Chg
18 OUNCE	11,939,966 Lbs   ▲ +18.1%   32% of total \$4.70 Price / Lb   \$0.03 Price Chg	32 OUNCE	897,317 Lbs  ▼ -11.9%   11% of total \$4.41 Price / Lb   \$0.22 Price Chg
6 OUNCE	<b>4,889,837 Lbs</b>   ▼-13.1%   13% of total <b>\$9.07</b> Price / Lb   <b>(\$0.23)</b> Price Chg	16 OUNCE	1,013,967 Lbs  ▼-10.1%   12% of total \$2.93 Price / Lb   \$0.04 Price Chg
ALL OTHER	<b>2,920,412 Lbs</b>   ▲ +2 <b>7.9</b> %   <b>8</b> % of total <b>\$4.49</b> Price / Lb   <b>(\$0.08</b> ) Price Chg	12 OUNCE	504,459 Lbs  ▼-2.2%   6% of total \$4.55 Price / Lb   \$0.11 Price Chg
9.8 OUNCE	<b>1,525,868 Lbs</b>   ▼-6.9%   <b>4</b> % of total <b>\$8.54</b> Price / Lb   <b>\$0.23</b> Price Chg	ALL OTHER	<b>2,069,047 Lbs</b>   ▼-9.4%   <b>24</b> % of total \$ <b>3.57</b> Price / Lb   <b>\$0.31</b> Price Chg

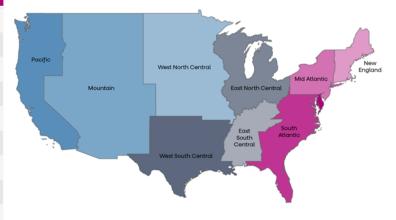




### **Blueberries - Units**

### TOTAL BLUEBERRIES 56,533,932 Units | ▲ +9.6% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBER	RIES
South Atlantic	10,520,340 Units   ▲+5.8%   20% of total	South Atlantic	1,025,404 Units   ▼-0.1%   22% of total
Pacific	<b>7,411,705 Units</b>   ▲+12.0%   14% of total	Pacific	<b>604,550 Units</b>   ▼-20.7%   13% of total
Middle Atlantic	8,021,087 Units   ▲+8.1%   16% of total	Middle Atlantic	<b>612,273 Units</b>   ▼-2.1%   <b>13</b> % of total
East North Central	<b>7,650,876 Units</b>   ▲+20.8%   <b>15</b> % of total	East North Central	<b>592,873 Units</b>   <b>▼-7.8</b> %   <b>12</b> % of total
New England	<b>4,607,166 Units</b>   ▲+9.6%   <b>9</b> % of total	New England	<b>426,244 Units</b>   ▼-6.9%   <b>9</b> % of total
Mountain	4,936,312 Units   ▲+20.5%   10% of total	West South Central	501,623 Units   ▼-7.8%   11% of total
West South Central	<b>3,586,766 Units</b>   ▲ +12.3%   <b>7</b> % of total	Mountain	385,298 Units   ▼ -19.3%   8% of total
West North Central	2,810,214 Units   ▲+8.1%   5% of total	West North Central	370,770 Units   ▼-1.5%   8% of total
East South Central	2,200,659 Units   ▲ +10.5%   4% of total	East South Central	229,563 Units   ▼-0.4%   5% of total



FRESH BLU	JEBERRIES	FROZEN BLUEBERRIES			
	51,783,395 Units   ▲+11.5%		4,750,536 Units   ▼-7.7%		
PINT	21,187,697 Units   ▲+36.1%   42% of total \$3.68 Price / Unit   \$0.19 Price Chg	48 OUNCE	1,337,341 Units  ▼ -5.4%   28% of total \$9.61 Price / Unit   \$0.53 Price Chg		
6 OUNCE	13,039,564 Units   ▼-13.1%   26% of total \$3.40 Price / Unit   (\$0.09) Price Chg	32 OUNCE	448,659 Units  ▼-11.9%   9% of total \$8.83 Price / Unit   \$0.44 Price Chg		
18 OUNCE	10,613,303 Units   ▲ +18.1%   21% of total \$5.29 Price / Unit   \$0.04 Price Chg	16 OUNCE	1,001,735 Units  ▼-10.4%   21% of total \$2.97 Price / Unit   \$0.05 Price Chg		
ALL OTHER	<b>2,908,133 Units</b>   ▲ +2 <b>7.9</b> %   <b>6</b> % of total <b>\$4.51</b> Price / Unit   <b>\$0.20</b> Price Chg	12 OUNCE	<b>672,613 Units</b>   ▼ -2.2%   14% of total \$3.42 Price / Unit   \$0.08 Price Chg		
9.8 OUNCE	<b>2,491,213 Units</b>   ▼-6.9%   5% of total \$5.23 Price / Unit   <b>\$0.14</b> Price Chg	ALL OTHER	1,290,189 Units  ▼ -9.0%   27% of total \$5.73 Price / Unit   \$0.48 Price Chg		

ORGANIC
17% of total
+20.6% YoY

CONVENTIONAL
83% of total
+9.9% YoY

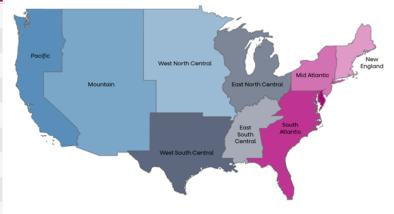
ORGANIC
23% of total
-1.8% YoY

CONVENTIONAL
77% of total
-8.6% YoY

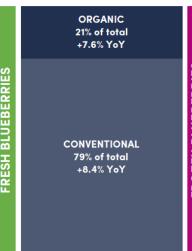
### **Blueberries - Dollars**

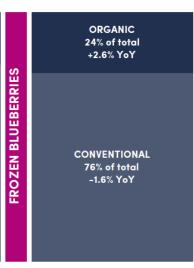
### TOTAL BLUEBERRIES \$2,584,971,415 | ▲ +7.1% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBERR	IES
South Atlantic	\$481,957,207   🛦 +8.7%   21% of total	South Atlantic	\$66,223,700   ▼-0.1%   21% of total
Middle Atlantic	\$352,608,436   <u>A</u> +6.2%   16% of total	Pacific	\$48,406,045   ▼-0.8%   15% of total
Pacific	\$348,670,064   🛦 +6.2%   15% of total	Middle Atlantic	\$41,514,768   ▼-1.2%   13% of total
East North Central	\$311,569,473   🛦 +9.3%   14% of total	East North Central	\$38,721,285   <b>V</b> -0.4%   12% of total
New England	\$207,482,869   🛦 +6.7%   9% of total	Mountain	\$29,456,424   V-0.7%   9% of total
Mountain	\$174,652,129   🛦 +7.7%   8% of total	New England	\$29,232,351   <b>V</b> -0.5%   9% of total
West South Central	\$154,470,233   🛦 +11.6%   7% of total	West South Central	\$26,887,457   ▼-2.1%   8% of total
West North Central	\$141,841,753   🛦 +9.3%   6% of total	West North Central	\$22,436,390   🛦 +1.2%   7% of total
East South Central	\$93,319,849   <u>A+16.4%   4%</u> of total	East South Central	\$13,488,211   V-0.3%   4% of total



FRESH BLU	JEBERRIES	FROZEN B	LUEBERRIES	
	\$2,268,406,436   🛦 +8.3%		\$316,564,979   <b>V</b> -0.6%	
PINT	\$969,706,216   🛦 +14.1%   44% of total \$4.71 Price / Lb   \$0.38 Price Chg	48 OUNCE	\$130,991,954   🛦 +3.5%   41% of total \$3.10 Price / Lb   \$0.08 Price Chg	
18 OUNCE	\$576,708,151   A +15.6%   26% of total \$4.41 Price / Lb   \$0.20 Price Chg	32 OUNCE	\$46,551,989   ▼ -3.3%   15% of total \$4.19 Price / Lb   \$0.00 Price Chg	
6 OUNCE	\$385,056,521   ▼-12.3%   18% of total \$9.04 Price / Lb   \$0.28 Price Chg	16 OUNCE	\$32,090,049   ▼-5.7%   10% of total \$2.89 Price / Lb   \$0.03 Price Chg	-
16 OUNCE	\$87,404,998   A+71.5%   4% of total \$4.07 Price / Lb   \$0.49 Price Chg	12 OUNCE	\$25,462,478   ▼-6.9%   8% of total \$4.43 Price / Lb   \$0.07 Price Chg	5
ALL OTHER	\$176,280,457   ▼-1.4%   8% of total \$4.08 Price / Lb   \$0.19 Price Chg	ALL OTHER	\$81,468,508   ▼-1.0%   26% of total \$3.36 Price / Lb   \$0.11 Price Chg	





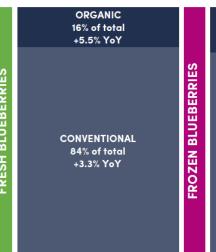
### **Blueberries - Pounds**

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FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
South Atlantic	96,285,184 Lbs   ▲+1.8%   21% of total	South Atlantic	20,119,650 Lbs   ▼-2.7%   21% of total
Middle Atlantic	77,519,467 Lbs   ▲+7.5%   17% of total	Pacific	12,693,145 Lbs   ▼-2.0%   13% of total
Pacific	58,873,445 Lbs   ▼-0.2%   13% of total	Middle Atlantic	11,510,661 Lbs   ▼-2.0%   12% of total
East North Central	73,205,698 Lbs   ▲ +1.3%   16% of total	East North Central	12,000,336 Lbs   ▼-0.9%   13% of total
New England	<b>43,022,733 Lbs</b>   ▲ +6.9%   <b>9</b> % of total	Mountain	9,182,315 Lbs   ▼-4.1%   10% of total
Mountain	<b>34,293,627 Lbs</b>   ▲ +2.6%   <b>7</b> % of total	New England	8,260,198 Lbs   ▼-3.4%   9% of total
West South Central	33,061,937 Lbs   ▲+8.1%   7% of total	West South Central	9,075,791 Lbs   ▼-4.0%   10% of total
West North Central	28,155,994 Lbs   ▲+2.8%   6% of total	West North Central	<b>7,118,633 Lbs</b>   ▼-1.1%   8% of total
East South Central	20,034,490 Lbs   ▲+8.7%   4% of total	East South Central	<b>4,457,116 Lbs</b>   ▼-2.3%   5% of total



FRESH BLUEBERRIES		FROZEN BLUEBERRIES		
	464,669,348 Lbs   ▲+3.7%		94,450,632 Lbs   ▼-2.5%	
PINT	205,933,880 Lbs   ▲+4.8%   46% of total \$4.71 Price / Lb   \$0.38 Price Chg	48 OUNCE	<b>42,252,929 Lbs</b>   ▲+0.9%   <b>45</b> % of total \$ <b>3.10</b> Price / Lb   <b>\$0.08</b> Price Chg	RRIES
18 OUNCE	130,740,059 Lbs   ▲+10.4%   29% of total \$4.41 Price / Lb   \$0.20 Price Chg	32 OUNCE	11,099,371 Lbs  ▼-3.3%   12% of total \$4.19 Price / Lb   \$0.00 Price Chg	BLUEBERRI
6 OUNCE	<b>42,605,449 Lbs</b>   ▼-15.0%   10% of total \$9.04 Price / Lb   \$0.28 Price Chg	16 OUNCE	11,101,980 Lbs  ▼-6.8%   12% of total \$2.89 Price / Lb   \$0.03 Price Chg	FRESH B
16 OUNCE	21,468,895 Lbs   ▲+50.7%   5% of total \$4.07 Price / Lb   \$0.49 Price Chg	12 OUNCE	<b>5,741,805 Lbs</b>   ▼ -8.5%   <b>6</b> % of total \$ <b>4.43</b> Price / Lb   <b>\$0.07</b> Price Chg	E.
ALL OTHER	<b>43,187,212 Lbs</b>   ▼ -6.0%   10% of total <b>\$4.08</b> Price / Lb   <b>\$0.19</b> Price Chg	ALL OTHER	<b>24,254,547 Lbs</b>   ▼-4.2%   <b>26</b> % of total \$3.36 Price / Lb   \$0.11 Price Chg	





### **Blueberries - Units**

#### TOTAL BLUEBERRIES 641,930,082 Units | ▲ +0.8% YoY

FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
South Atlantic	123,781,968 Units   ▼-0.5%   21% of total	South Atlantic	10,740,962 Units   ▼-3.5%   20% of total
Middle Atlantic	89,395,330 Units   ▲+3.3%   15% of total	Pacific	<b>7,450,430 Units</b>   ▼-5.4%   14% of total
Pacific	81,052,697 Units   ▼-2.0%   14% of total	Middle Atlantic	<b>6,667,537 Units</b>   ▼-5.2%   <b>12</b> % of total
East North Central	91,266,926 Units   ▲ +1.8%   16% of total	East North Central	<b>6,972,611 Units</b>   ▼-2.2%   13% of total
New England	<b>52,374,123 Units</b>   ▲ +3.3%   <b>9</b> % of total	Mountain	<b>4,813,678 Units</b>   ▼- <b>4.6</b> %   <b>9</b> % of total
Mountain	<b>49,282,761 Units</b>   ▲ +0.7%   <b>8</b> % of total	New England	<b>4,852,351 Units</b>   <b>▼-4.6</b> %   <b>9</b> % of total
West South Central	40,106,862 Units   ▲ +2.7%   7% of total	West South Central	<b>5,313,416 Units</b>   ▼-1.4%   10% of total
West North Central	36,318,494 Units   ▼-0.6%   6% of total	West North Central	<b>4,062,614 Units</b>   ▼ -1.8%   8% of total
East South Central	<b>24,601,171 Units</b>   <b>▲</b> +6.8%   4% of total	East South Central	<b>2,519,021 Units</b>   ▼-1.5%   <b>5</b> % of total



FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
588,505,157 Units   ▲+1.2%			53,424,925 Units   ▼-3.6%
PINT	281,998,420 Units   ▲ +4.8%   50% of total \$3.44 Price / Unit   \$0.28 Price Chg	48 OUNCE	14,084,310 Units  ▲+0.9%   26% of total \$9.30 Price / Unit   \$0.23 Price Chg
6 OUNCE	113,614,530 Units   ▼ -15.0%   20% of total \$3.39 Price / Unit   \$0.11 Price Chg	32 OUNCE	<b>5,549,685 Units</b>   ▼ -3.3%   <b>10</b> % of total <b>\$8.39</b> Price / Unit   <b>\$0.00</b> Price Chg
18 OUNCE	116,213,372 Units   ▲ +10.4%   20% of total \$4.96 Price / Unit   \$0.22 Price Chg	16 OUNCE	10,977,518 Units  ▼-6.7%   21% of total \$2.92 Price / Unit   \$0.03 Price Chg
16 OUNCE	21,468,895 Units   ▲ +50.7%   4% of total \$4.07 Price / Unit   \$0.49 Price Chg	12 OUNCE	<b>7,655,740 Units</b>   ▼ -8.5%   14% of total \$3.33 Price / Unit   \$0.06 Price Chg
ALL OTHER	<b>34,476,087 Units</b>   ▼ -6.0%   6% of total \$5.11 Price / Unit   \$0.24 Price Chg	ALL OTHER	<b>15,157,672 Units</b>   ▼ <b>-2.6</b> %   <b>28</b> % of total \$5.37 Price / Unit   \$0.09 Price Chg

