

June 2021

Fresh blueberries (Produce department)

- Dollars sales increased at +10.2% year over year compared to an increase for all fresh berries of +13.0%
- Pints increased +11.9% and represents 51% of total fresh blueberries sales
- Fresh blueberries posted positive dollar gains in all 9 regions of the country in June
- Organic fresh blueberries gained dollars at a slower rate than fresh conventional blueberries

Frozen blueberries (Frozen department)

- Dollars sales decreased -8.8% year over year compared to a decrease for all frozen berries of -7.1%
- 48oz is the dominant pack size and posted a decline in dollars of -8.5%
- All regions declined in frozen blueberries for the month of June
- Organic frozen blueberries declined at a slower rate than conventional frozen blueberries



Category Segment Performance

June Blueberry Category and Segment Sales – 2021 vs 2019 and 2020

		DO	LLARS (N	IM)			U	итѕ (мі	VI)			РО	UNDS (M	м)	
	2019	2020	% Chg vs. YA	2021	%Chg. vs. YA	2019	2020	% Chg vs. YA	2021	%Chg. vs. YA	2019	2020	% Chg vs. YA	2021	%Chg. vs. YA
TOTAL BLUEBERRY CATEGORY	\$192	\$202	5.0	\$218	7.8	54	54	0.6	56	2.6	45	49	9.4	50	2.9
Fresh Blueberries	\$173	\$177	1.9	\$194	10.2	51	50	-1.1	52	3.7	39	41	6.5	43	5.1
Conventional	\$139	\$140	0.8	\$156	11.8	42	41	-2.6	43	5.2	34	35	3.8	37	6.5
Organic	\$35	\$37	6.1	\$38	4.0	8	9	6.3	9	-3.0	5	6	23.8	6	-2.4
Frozen Blueberries	\$19	\$25	32.9	\$23	-8.8	3	4	24.7	4	-10.4	6	8	28.7	7	-9.2
Conventional	\$15	\$19	32.2	\$18	-9.4	3	3	24.8	3	-12.3	5	6	27.6	6	-10.2
Organic	\$4	\$6	35.3	\$6	-6.9	1	1	24.1	1	-4.0	1	1	33.9	1	-4.0



Monthly Detail - Dollars/Week

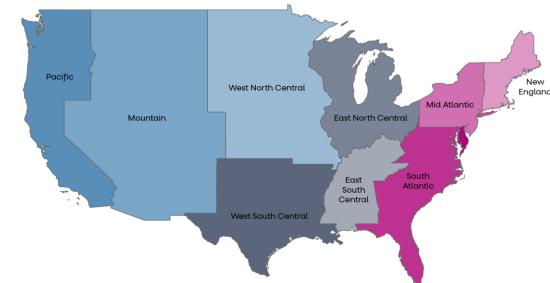
			Prod	luce -	Year	over `	Year C	hang	е							Produ	ce - M	Nonth	over	Month	Char	nge			
PRODUCE	\$1,528M +12.2%	\$1,415M +11.1%	\$1,333M +10.3%	\$1,284M +10.3%	\$1,313M +11.9%	\$1,236M +9.9%	\$1,365M +10.9%	\$1,355M +9.6%	\$1,356M -8.6%	\$1,399M -5.1%	\$1,475M -3.9%	\$1,532M +1.8%	PRODUCE	\$1,528M	\$1,415M -7.4%	\$1,333M -5.8%	\$1,284M -3.7%	\$1,313M +2.3%	\$1,236M -5.9%	\$1,365M +10.4%	\$1,355M -0.7%	\$1,356M +0.1%	\$1,399M +3.1%	\$1,475M +5.4%	\$1,532M +3.9%
PRODUCE - BERRIES	\$147M +9.4%	\$140M +14.6%	\$126M +15.1%	\$117M +13.0%	\$124M +12.8%	\$123M +13.5%	\$142M +10.7%	\$150M +7.4%	\$162M +8.1%	\$169M +3.3%	\$195M +12.9%	\$178M +13.0%	PRODUCE - BERRIES	\$147M	\$140M -4.5%	\$126M -10.2%	\$117M -7.4%	\$124M +6.2%	\$123M	\$142M +16.1%	\$150M +5.4%	\$162M +8.1%	\$169M +4.0%	\$195M +15.3%	\$178M -8.3%
PRODUCE - BLUEBERRIES	\$46M +11.2%	\$44M +10.9%	\$37M +16.7%	\$34M +10.1%	\$38M +14.2%	\$37M +12.7%	\$40M +5.7%	\$43M +10.8%	\$45M +13.1%	\$44M -0.9%	\$54M +11.9%	\$49M +10.2%	PRODUCE - BLUEBERRIES	\$46M	\$44M -4.2%	\$37M -15.4%	\$34M -8.1%	\$38M +10.0%	\$37M -2.8%	\$40M +8.8%	\$43M +6.3%	\$45M +5.0%	\$44M -1.4%	\$54M +21.6%	\$49M -9.1%
	Jul '20	Aug '20	Sep '20	Oct '20 zen - `	Year	Dec '20 over Y	Jan '21 ear C	Feb '21 hange	Mar '21	Apr '21	May '21	Jun '21		Jul '20	Aug '20	Sep '20	Oct '20	onth o	over N	Jan '21 Aonth	Feb '21 Chan	Mar '21	Apr '21	May '21	Jun '21
FROZEN	\$1,290M +19.5%	\$1,237M +18.0%	\$1,209M +17.5%	\$1,174M +16.7%	\$1,213M +18.0%	\$1,185M +15.7%	\$1,263M +20.0%	\$1,270M +19.4%	\$1,237M -20.7%	\$1,222M -11.8%	\$1,256M -7.0%	\$1,288M -0.5%	FROZEN	\$1,290M	\$1,237M -4.1%	\$1,209M -2.3%	\$1,174M -2.9%	\$1,213M +3.3%	\$1,185M -2.3%	\$1,263M +6.6%	\$1,270M +0.6%	\$1,237M -2.7%	\$1,222M -1.2%	\$1,256M +2.8%	\$1,288M +2.5%
FROZEN - BERRIES	\$18M +38.6%	\$17M +37.4%	\$17M +29.6%	\$16M +30.4%	\$17M +26.6%	\$16M +22.0%	\$20M +28.2%	\$19M +26.4%	\$20M	\$20M	\$19M	\$17M	FROZEN - BERRIES	\$18M	\$17M	\$17M	\$16M	\$17M +1.2%	\$16M	\$20M +24.9%	\$19M -2.5%	\$20M +1.8%	\$20M +1.7%	\$19M -5.7%	\$17M
FROZEN - BLUEBERRIES	\$6M +39.6%	\$6M +32.9% Aug '20	\$6M +24.8% Sep '20	\$6M +23.9% Oct '20	\$6M +25.4% Nov '20	\$6M +23.1% Dec '20	\$7M +23.6% Jan '21	\$7M +23.7% Feb '21	\$7M -20.9%	\$7M -10.4% Apr '21	\$7M -7.9%	\$6M -8.8%	FROZEN - BLUEBERRIES	\$6M	\$6M -5.1% Aug '20	\$6M +0.6% Sep '20	\$6M +2.7% Oct '20	\$6M +1.1% Nov '20	\$6M -7.5% Dec '20	\$7M +22.9% Jan '21	\$7M -1.3% Feb '21	\$7M +2.4% Mar '21	\$7M +0.5% Apr '21	\$7M -5.2% May '21	\$6M -11.1%

Monthly Detail - Units/Week



Nielsen Divisions

Pacific			Mountain		
	\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY
PRODUCE	+1.2%	-3.8%	PRODUCE	+6.4%	-2.8%
PRODUCE - BERRIES	+16.3%	-1.2%	PRODUCE - BERRIES	+19.2%	-2.4%
PRODUCE - BLUEBERRIES	+8.3%	-1.0%	PRODUCE - BLUEBERRIES	+13.4%	+2.3%
FROZEN	-1.7%	-2.1%	FROZEN	+3.4%	+2.3%
FROZEN - BERRIES	-11.0%	-15.8%	FROZEN - BERRIES	-8.4%	-14.8%
FROZEN - BLUEBERRIES	-10.2%	-14.1%	FROZEN - BLUEBERRIES	-7.6%	-12.9%



TROZEN - BEOEBERRIES	-10.276	-14.170	TROZEN - BEOEBERRIES	-7.076	-12.576					0.00	
West North Cent	tral		West South Cent	tral		East North Cent	tral		East South Cent	tral	
	\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY
PRODUCE	-0.2%	-6.2%	PRODUCE	+3.3%	-2.4%	PRODUCE	+1.6%	-4.0%	PRODUCE	+5.2%	-0.9%
PRODUCE - BERRIES	+9.5%	-8.2%	PRODUCE - BERRIES	+19.1%	+3.8%	PRODUCE - BERRIES	+10.1%	-8.1%	PRODUCE - BERRIES	+15.7%	+0.2%
PRODUCE - BLUEBERRIES	+9.6%	+4.0%	PRODUCE - BLUEBERRIES	+8.1%	+2.4%	PRODUCE - BLUEBERRIES	+9.6%	+4.8%	PRODUCE - BLUEBERRIES	+13.9%	+11.8%
FROZEN	-2.9%	-3.1%	FROZEN	+6.7%	+4.7%	FROZEN	-1.8%	-3.4%	FROZEN	+2.1%	+0.8%
FROZEN - BERRIES	-4.4%	-3.1%	FROZEN - BERRIES	-2.9%	+2.1%	FROZEN - BERRIES	-7.2%	-8.1%	FROZEN - BERRIES	-6.4%	-3.2%
FROZEN - BLUEBERRIES	-5.8%	-6.3%	FROZEN - BLUEBERRIES	-7.6%	-6.3%	FROZEN - BLUEBERRIES	-6.5%	-7.8%	FROZEN - BLUEBERRIES	-10.0%	-9.3%
South Atlantic			Middle Atlantic			New England			Total US		
	\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY

South Atlantic			Middle Atlantic			New England			Total US		
	\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY
PRODUCE	+2.1%	-3.4%	PRODUCE	-1.2%	-6.8%	PRODUCE	+0.5%	-4.3%	PRODUCE	+1.8%	-3.9%
PRODUCE - BERRIES	+11.8%	+3.4%	PRODUCE - BERRIES	+11.3%	-0.8%	PRODUCE - BERRIES	+9.6%	-3.1%	PRODUCE - BERRIES	+13.0%	-1.7%
PRODUCE - BLUEBERRIES	+10.1%	+5.8%	PRODUCE - BLUEBERRIES	+11.0%	+3.9%	PRODUCE - BLUEBERRIES	+10.5%	+2.2%	PRODUCE - BLUEBERRIES	+10.2%	+3.7%
FROZEN	-1.0%	-1.5%	FROZEN	-5.2%	-5.4%	FROZEN	-3.6%	-4.1%	FROZEN	-0.5%	-1.3%
FROZEN - BERRIES	-7.3%	-9.6%	FROZEN - BERRIES	-6.8%	-5.2%	FROZEN - BERRIES	-5.4%	-4.5%	FROZEN - BERRIES	-7.1%	-7.6%
FROZEN - BLUEBERRIES	-9.6%	-10.9%	FROZEN - BLUEBERRIES	-9.5%	-11.5%	FROZEN - BLUEBERRIES	-10.1%	-12.1%	FROZEN - BLUEBERRIES	-8.8%	-10.4%

Blueberries - Dollars

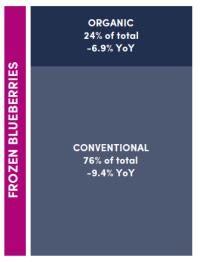
TOTAL BLUEBERRIES \$217,633,013 | ▲ +7.8% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBERR	IES
South Atlantic	\$40,980,041 🛦 +10.1% 21% of total	South Atlantic	\$4,661,346 V -9.6% 20% of total
Middle Atlantic	\$32,243,217 🛦 +11.0% 17% of total	Pacific	\$3,559,782 V-10.2% 15% of total
Pacific	\$28,741,945 🛦 +8.3% 15% of total	Middle Atlantic	\$3,068,158 V -9.5% 13% of total
East North Central	\$26,845,109 🛦 +9.6% 14% of total	East North Central	\$2,852,076 V -6.5% 12% of total
New England	\$19,219,854 🛦 +10.5% 10% of total	New England	\$2,190,104 V -10.1% 9% of total
Mountain	\$14,921,288 🛦 +13.4% 8% of total	Mountain	\$2,152,785 V -7.6% 9 % of total
West North Central	\$12,219,892 🛦 +9.6% 6% of total	West South Central	\$2,058,606 V-7.6% 9% of total
West South Central	\$11,779,655 🛦 +8.1% 6% of total	West North Central	\$1,643,476 V -5.8% 7 % of total
East South Central	\$7,439,683 🛦 +13.9% 4% of total	East South Central	\$971,950 ▼ -10.0% 4% of total



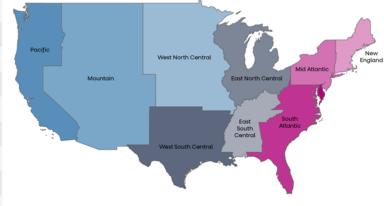
FRESH BL	UEBERRIES	FROZEN B	FROZEN BLUEBERRIES					
	\$194,464,079 🛦 +10.2%		\$23,168,935 ▼ -8.8%					
PINT	\$96,018,981 ▲ +11.9% 51% of total \$4.59 Price / Lb \$0.28 Price Chg	48 OUNCE	\$9,398,022 ▼-8.5% 41% of total \$3.09 Price / Lb \$0.04 Price Chg	O L				
18 OUNCE	\$43,511,433 ▲ +6.1% 23% of total \$4.12 Price / Lb \$0.17 Price Chg	32 OUNCE	\$3,467,447 ▼ -11.5% 15% of total \$4.17 Price / Lb (\$0.08) Price Chg	9000				
6 OUNCE	\$20,710,279 ▼-4.1% 11% of total \$9.02 Price / Lb \$0.85 Price Chg	16 OUNCE	\$2,261,105 ▼-15.6% 10% of total \$2.91 Price / Lb \$0.03 Price Chg	1 H				
24 OUNCE	\$13,938,637 A +33.6% 7 % of total \$3.56 Price / Lb \$0.03 Price Chg	12 OUNCE	\$1,852,768 ▼-16.9% 8% of total \$4.45 Price / Lb (\$0.02) Price Chg	8				
ALL OTHER	\$13,294,119 A +25.0% 7% of total \$3.79 Price / Lb \$0.29 Price Chg	ALL OTHER	\$6,189,593 ▼-1.8% 27% of total \$3.34 Price / Lb \$0.02 Price Chg					



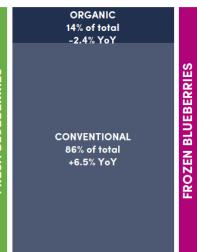


Blueberries - Pounds

FRESH BLUEBERRI	ES	FROZEN BLUEBERR	IES
South Atlantic	9,168,076 Lbs 🛦 +6.5% 21% of total	South Atlantic	1,427,643 Lbs ▼ -10.5% 21% of total
Middle Atlantic	7,508,483 Lbs ▲+6.4% 17 % of total	Pacific	926,767 Lbs ▼-10.5% 13% of total
Pacific	5,203,697 Lbs ▲+0.8% 12 % of total	Middle Atlantic	857,329 Lbs ▼-6.6% 12% of total
East North Central	6,680,968 Lbs ▲+0.3% 15 % of total	East North Central	889,002 Lbs ▼-6.4% 13% of total
New England	4,196,216 Lbs ▲+4.3% 10% of total	New England	622,778 Lbs ▼-10.2% 9% of total
Mountain	3,304,111 Lbs ▲ +10.3% 8% of total	Mountain	643,220 Lbs ▼-13.2% 9% of total
West North Central	2,602,996 Lbs ▲ + 7.8 % 6 % of total	West South Central	702,254 Lbs ▼-8.1% 10 % of total
West South Central	2,791,625 Lbs ▲+3.8% 6% of total	West North Central	525,093 Lbs ▼-6.2% 8% of total
East South Central	1,838,856 Lbs ▲+15.8% 4% of total	East South Central	320,959 Lbs ▼-10.3% 5% of total



FRESH BLU	JEBERRIES	FROZEN B	LUEBERRIES
	43,297,735 Lbs ▲+5.1%		6,916,832 Lbs ▼-9.2%
PINT	20,930,646 Lbs ▲+5.2% 51% of total \$4.59 Price / Lb \$0.28 Price Chg	48 OUNCE	3,037,386 Lbs ▼-9.7% 44% of total \$3.09 Price / Lb \$0.04 Price Chg 831,250 Lbs ▼-9.9% 12% of total \$4.17 Price / Lb (\$0.08) Price Chg
18 OUNCE	10,568,846 Lbs ▲+1.8% 26 % of total \$4.12 Price / Lb \$0.17 Price Chg	32 OUNCE	831,250 Lbs ▼ - 9.9 % 12 % of total \$4.17 Price / Lb (\$0.08) Price Chg
6 OUNCE	2,295,288 Lbs ▼ -13.1% 6 % of total \$9.02 Price / Lb \$0.85 Price Chg	16 OUNCE	776,852 Lbs V-16.6% 11% of total \$2.91 Price / Lb \$0.03 Price Chg
24 OUNCE	3,912,602 Lbs ▲ + 32.4 % 9 % of total \$3.56 Price / Lb \$0.03 Price Chg	12 OUNCE	416,394 Lbs ▼-16.4% 6% of total \$4.45 Price / Lb (\$0.02) Price Chg
ALL OTHER	3,506,639 Lbs ▲ +15.3% 9% of total \$ 3.79 Price / Lb \$0.29 Price Chg	ALL OTHER	1,854,950 Lbs ▼-2.4% 27% of total \$3.34 Price / Lb \$0.02 Price Chg





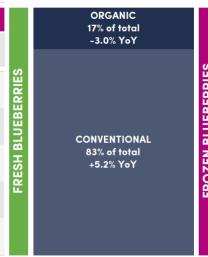
Blueberries - Units

TOTAL BLUEBERRIES 55,838,055 Units | ▲ +2.6% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBERRIES					
South Atlantic	11,314,883 Units ▲ +5.8% 22% of total	South Atlantic	764,624 Units ▼-10.9% 20 % of total				
Middle Atlantic	8,227,088 Units ▲+3.9% 16% of total	Pacific	530,540 Units ▼ -14.1% 14% of total				
Pacific	6,749,601 Units ▼-1.0% 13% of total	Middle Atlantic	489,812 Units ▼-11.5 % 13 % of total				
East North Central	7,952,858 Units ▲+ 4.8 % 15 % of total	East North Central	506,871 Units ▼-7.8% 13% of total				
New England	4,865,476 Units ▲ +2.2 % 9 % of total	New England	365,696 Units ▼-12.1% 9 % of total				
Mountain	4,136,113 Units ▲ +2.3 % 8 % of total	Mountain	334,872 Units ▼-12.9% 9% of total				
West North Central	3,267,839 Units ▲+ 4.0 % 6 % of total	West South Central	406,541 Units ▼-6.3 % 10 % of total				
West South Central	3,282,311 Units ▲ +2.4% 6 % of total	West North Central	298,980 Units ▼-6.3% 8% of total				
East South Central	2,149,164 Units ▲ +11.8% 4% of total	East South Central	182,206 Units ▼-9.3% 5% of total				



FRESH BLU	JEBERRIES	FROZEN BLUEBERRIES					
	51,956,310 Units ▲+3.7%		3,881,745 Units ▼-10.4%				
PINT	28,788,237 Units ▲+5.2% 58% of total \$3.34 Price / Unit \$0.19 Price Chg	48 OUNCE	1,012,462 Units ▼ -9.7% 26% of total \$9.28 Price / Unit \$0.12 Price Chg				
6 OUNCE	6,120,768 Units ▼-13.1% 12% of total \$3.38 Price / Unit \$0.32 Price Chg	32 OUNCE	415,625 Units ▼ -9.9 % 11 % of total \$8.34 Price / Unit (\$0.15) Price Chg				
18 OUNCE	9,394,530 Units ▲ +1.8% 19% of total \$4.63 Price / Unit \$0.19 Price Chg	16 OUNCE	768,440 Units ▼-16.5% 20% of total \$2.94 Price / Unit \$0.03 Price Chg				
24 OUNCE	2,608,401 Units ▲+32.4% 5% of total \$5.34 Price / Unit \$0.05 Price Chg	12 OUNCE	555,192 Units ▼ -16.4 % 14 % of total \$3.34 Price / Unit (\$0.02) Price Chg				
ALL OTHER	2,960,660 Units ▲ +15.3% 6% of total \$4.49 Price / Unit (\$0.14) Price Chg	ALL OTHER	1,130,026 Units ▼ - 3.1 % 29 % of total \$ 5.48 Price / Unit \$0.07 Price Chg				





Blueberries - Dollars

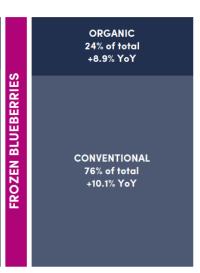
TOTAL BLUEBERRIES \$2,519,902,479 | ▲ +10.1% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBERR	ES
South Atlantic	\$462,851,994 🛦 +10.0% 21% of total	South Atlantic	\$66,647,670 🛦 +8.8% 21% of total
Middle Atlantic	\$344,748,005 🛦 +7.8% 16% of total	Pacific	\$49,742,922 🛦 +14.6% 16% of total
Pacific	\$338,733,462 <u>A</u> +8.6% 15% of total	Middle Atlantic	\$41,685,696 🛦 +8.1% 13% of total
East North Central	\$301,646,446 <u>A</u> +9.7% 14% of total	East North Central	\$38,735,741 A+7.0% 12% of total
New England	\$202,791,944 🛦 +9.9% 9% of total	Mountain	\$30,508,865 🛦 +13.3% 10% of total
Mountain	\$171,552,632 🛦 +12.6% 8% of total	New England	\$29,903,249 🛦 +11.5% 9% of total
West South Central	\$148,837,224 🛦 +15.0% 7% of total	West South Central	\$27,269,972 🛦 +7.4% 9% of total
West North Central	\$137,972,623 🛦 +10.1% 6% of total	West North Central	\$22,414,189 🛦 +8.2% 7% of total
East South Central	\$88,171,911 <u>*</u> +14.6% 4% of total	East South Central	\$13,606,436 🛦 +7.9% 4% of total



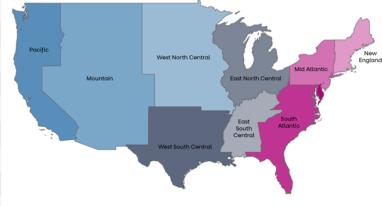
FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
\$2,199,151,183 🛦 +10.1%		\$320,751,296 🛦 +9.8%	
PINT	\$914,148,676 🛦 +13.1% 43% of total \$4.54 Price / Lb \$0.21 Price Chg	48 OUNCE	\$133,335,504 <u>A</u> +17.5% 42% of total \$3.08 Price / Lb \$0.08 Price Chg
18 OUNCE	\$568,493,015 A +26.5% 27% of total \$4.33 Price / Lb \$0.06 Price Chg	32 OUNCE	\$46,649,531 ▲+7.9% 15% of total \$4.17 Price / Lb \$0.00 Price Chg
6 OUNCE	\$390,455,466 V -15.4% 18% of total \$8.96 Price / Lb \$0.26 Price Chg	16 OUNCE	\$32,280,155 ▼ -1.0% 10% of total \$2.89 Price / Lb \$0.08 Price Chg
16 OUNCE	\$76,041,631 ▲+80.1% 4% of total \$3.91 Price / Lb \$0.35 Price Chg	12 OUNCE	\$25,690,964 ▼-0.4% 8% of total \$4.42 Price / Lb \$0.13 Price Chg
ALL OTHER	\$169,905,666 ▼-0.2% 8% of total \$3.91 Price / Lb \$0.03 Price Chg	ALL OTHER	\$82,795,142 ▲ +7.6% 26% of total \$3.29 Price / Lb \$0.07 Price Chg





Blueberries - Pounds

FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
South Atlantic	96,027,072 Lbs 🛦 +9.3% 21% of total	South Atlantic	20,476,639 Lbs ▲+6.2% 21% of total
Middle Atlantic	77,131,519 Lbs ▲+14.0% 17% of total	Pacific	13,198,219 Lbs ▲ +14.9% 14% of total
Pacific	59,484,362 Lbs ▲ +7.6 % 13 % of total	Middle Atlantic	11,589,686 Lbs ▲+6.2% 12% of total
East North Central	72,941,309 Lbs ▲+5.3% 16% of total	East North Central	12,156,715 Lbs ▲+7.6% 13% of total
New England	42,255,572 Lbs ▲ +11.7% 9% of total	Mountain	9,585,492 Lbs ▲+ 9.2 % 10 % of total
Mountain	34,358,420 Lbs ▲ +10.3% 7% of total	New England	8,528,921 Lbs ▲ + 7.9 % 9 % of total
West South Central	32,380,003 Lbs ▲ +14.8% 7% of total	West South Central	9,267,284 Lbs ▲+5.3% 10% of total
West North Central	27,994,701 Lbs ▲+8.0% 6% of total	West North Central	7,153,266 Lbs ▲ +5.0% 7 % of total
East South Central	19,507,955 Lbs ▲+12.2% 4% of total	East South Central	4,543,359 Lbs ▲+ 5.9 % 5 % of total



FRESH BLUEBERRIES		FROZEN BLUEBERRIES		
	462,289,549 Lbs ▲+9.9%		96,539,641 Lbs ▲+7.7%	
PINT	201,425,451 Lbs ▲+7.9% 46% of total \$4.54 Price / Lb \$0.21 Price Chg	48 OUNCE	43,227,299 Lbs ▲+14.5% 45 % of total \$3.08 Price / Lb \$0.08 Price Chg	RRIES
18 OUNCE	131,317,375 Lbs ▲+24.8% 30% of total \$4.33 Price / Lb \$0.06 Price Chg	32 OUNCE	11,183,021 Lbs	LUEBERRI
6 OUNCE	43,578,467 Lbs ▼-17.8% 10% of total \$8.96 Price / Lb \$0.26 Price Chg	16 OUNCE	11,165,605 Lbs ▼-3.7% 12% of total \$2.89 Price / Lb \$0.08 Price Chg	FRESH BI
16 OUNCE	19,444,173 Lbs ▲+63.9% 4% of total \$3.91 Price / Lb \$0.35 Price Chg	12 OUNCE	5,816,577 Lbs ▼-3.4% 6% of total \$4.42 Price / Lb \$0.13 Price Chg	E
ALL OTHER	43,446,345 Lbs ▼ -1.1% 10% of total \$3.91 Price / Lb \$0.03 Price Chg	ALL OTHER	25,147,139 Lbs ▲ +5.4% 26% of total \$3.29 Price / Lb \$0.07 Price Chg	

ORGANIC
16% of total
+16.1% YoY

CONVENTIONAL
84% of total
+8.8% YoY

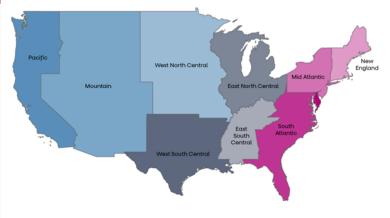
CONVENTIONAL
83% of total
F8.8% YoY

CONVENTIONAL
83% of total
F8.8% YoY

Blueberries - Units

TOTAL BLUEBERRIES 640,099,905 Units | ▲ +5.1% YoY

FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
South Atlantic	123,585,728 Units ▲+5.0% 21% of total	South Atlantic	10,800,236 Units ▲+1.7% 20% of total
Middle Atlantic	89,397,921 Units 🛦 +7.2% 15% of total	Pacific	7,813,830 Units ▲+ 9.7 % 14 % of total
Pacific	81,041,840 Units 🛦 +2.5% 14% of total	Middle Atlantic	6,750,687 Units ▲+2.3% 12% of total
East North Central	90,040,118 Units 🛦 +3.6% 15% of total	East North Central	7,054,124 Units ▲ + 4.9 % 13 % of total
New England	51,794,456 Units ▲+ 5.8 % 9 % of total	Mountain	5,017,161 Units ▲ +6.6% 9 % of total
Mountain	49,255,586 Units ▲+4.6% 8% of total	New England	4,982,558 Units ▲ +4.4 % 9 % of total
West South Central	39,912,830 Units ▲ + 7.8 % 7 % of total	West South Central	5,353,525 Units ▲+6.4% 10% of total
West North Central	36,390,013 Units ▲+3.5% 6% of total	West North Central	4,059,724 Units ▲ +2.7 % 7 % of total
East South Central	24,001,220 Units 🛦 +9.5% 4% of total	East South Central	2,515,750 Units ▲ +2.5% 5% of total



FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
	585,717,622 Units ▲+5.1%		54,382,283 Units ▲+4.6%
PINT	275,747,512 Units ▲ +7.9% 49% of total \$3.32 Price / Unit \$0.15 Price Chg	48 OUNCE	14,409,100 Units ▲ +14.4% 26% of total \$9.25 Price / Unit \$0.25 Price Chg
6 OUNCE	116,209,245 Units ▼ -17.8% 21% of total \$3.36 Price / Unit \$0.10 Price Chg	32 OUNCE	5,591,510 Units ▲+ 7.9 % 10 % of total \$ 8.34 Price / Unit \$0.00 Price Chg
18 OUNCE	116,726,556 Units ▲ +24.8% 21% of total \$4.87 Price / Unit \$0.07 Price Chg	16 OUNCE	11,040,373 Units ▼-3.5% 20% of total \$2.92 Price / Unit \$0.07 Price Chg
16 OUNCE	19,444,173 Units ▲+63.9% 3% of total \$3.91 Price / Unit \$0.35 Price Chg	12 OUNCE	7,755,436 Units ▼ - 3.4 % 14 % of total \$ 3.31 Price / Unit \$0.10 Price Chg
ALL OTHER	34,512,398 Units ▼-1.1% 6 % of total \$4.92 Price / Unit \$0.12 Price Chg	ALL OTHER	15,585,863 Units ▲+5.7% 29 % of total \$5.31 Price / Unit \$0.09 Price Chg

