

May 2021

Fresh blueberries (Produce department)

- Dollars sales increased at +11.9% year over year compared to an increase for all fresh berries of +12.9%
- Pints increased +11.3% and represents 47% of total fresh blueberries sales
- Fresh blueberries posted positive dollar gains in all 9 regions of the country in May
- Organic fresh blueberries gained dollars at a greater rate than conventional

Frozen blueberries (Frozen department)

- Dollars sales decreased -7.9% year over year compared to a decrease for all frozen berries of -8.1%
- 48oz is the dominant pack size and posted negative dollar losses of -4.3%
- The Mountain region was the only region to post a slight positive gain
- Organic frozen blueberries declined at a faster rate than conventional frozen blueberries.



Category Segment Performance

May Blueberry Category and Segment Sales – 2021 vs 2019 and 2020

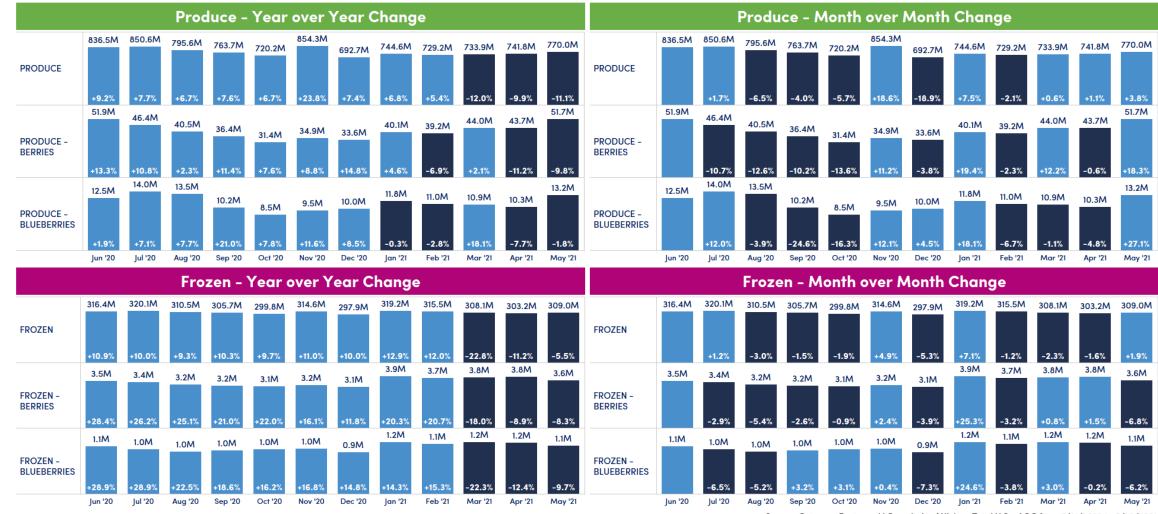
	DOLLARS (MM)				UNITS (MM)					
	2019	2020	% Chg vs. YA	2021	%Chg. vs. YA	2019	2020	% Chg vs. YA	2021	%Chg. vs. YA
TOTAL BLUEBERRY CATEGORY	\$192	\$220	14.2	\$240	9.3	54	58	7.9	57	-2.5
Fresh Blueberries	\$173	\$191	10.4	\$214	11.9	51	54	5.8	53	-1.8
Conventional	\$139	\$154	10.8	\$171	11.2	42	44	4.5	43	-1.7
Organic	\$35	\$38	8.9	\$43	14.6	8	10	12.3	9	-2.4
Frozen Blueberries	\$19	\$28	48.2	\$26	-7.9	3	5	38.8	4	-9.7
Conventional	\$15	\$22	46.9	\$20	-7.4	3	4	39.1	3	-11.0
Organic	\$4	\$7	52.3	\$6	-9.5	1	1	37.6	1	-5.4



Monthly Detail - Dollars/Week

			Proc	luce -	Year	over `	Year C	Chang	е							Produ	ce - N	Nonth	over	Month	Char	ige			
PRODUCE	\$1,504M +13.5%	\$1,528M +12.2%	\$1,415M +11.1%	\$1,333M +10.3%	\$1,284M +10.3%	\$1,313M +11.9%	\$1,236M +9.9%	\$1,365M +10.9%	\$1,355M +9.6%	\$1,356M -8.6%	\$1,399M -5.1%	\$1,475M -3.9%	PRODUCE	\$1,504M	\$1,528M +1.6%	\$1,415M -7.4%	\$1,333M -5.8%	\$1,284M -3.7%	\$1,313M +2.3%	\$1,236M -5.9%	\$1,365M +10.4%	\$1,355M -0.7%	\$1,356M +0.1%	\$1,399M +3.1%	\$1,475M +5.4%
PRODUCE - BERRIES	\$158M +12.0%	\$147M +9.4%	\$140M +14.6%	\$126M +15.1%	\$117M +13.0%	\$124M +12.8%	\$123M +13.5%	\$142M +10.7%	\$150M +7.4%	\$162M +8.1%	\$169M +3.3%	\$195M +12.9%	PRODUCE - BERRIES	\$158M	\$147M -6.8%	\$140M -4.5%	\$126M -10.2%	\$117M	\$124M +6.2%	\$123M -1.2%	\$142M +16.1%	\$150M +5.4%	\$162M +8.1%	\$169M +4.0%	\$195M +15.3%
PRODUCE - BLUEBERRIES	\$44M +7.3%	\$46M +11.2%	\$44M +10.9%	\$37M +16.7%	\$34M +10.1%	\$38M +14.2%	\$37M +12.7%	\$40M +5.7%	\$43M +10.8%	\$45M +13.1%	\$44M -0.9%	\$54M +11.9%	PRODUCE - BLUEBERRIES	\$44M	\$46M +4.6%	\$44M	\$37M -15.4%	\$34M -8.1%	\$38M +10.0%	\$37M -2.8%	\$40M +8.8%	\$43M +6.3%	\$45M +5.0%	\$44M	\$54M +21.6%
	Jun '20	Jul '20	Fro	Sep '20 zen - `	Year (Nov '20 over Y	Dec '20 Year C	Jan '21 hange	Feb '21	Mar '21	Apr '21	May '21		Jun '20	Jul '20	Froze	Sep '20	onth c	ver Nov '20	Nonth	Jan '21 Chan	ge	Mar '21	Apr '21	May '21
FROZEN	\$1,289M +21.8%	\$1,290M +19.5%	\$1,237M +18.0%	\$1,209M +17.5%	\$1,174M +16.7%	\$1,213M +18.0%	\$1,185M +15.7%	\$1,263M +20.0%	\$1,270M +19.4%	\$1,237M -20.7%	\$1,222M -11.8%	\$1,256M -7.0%	FROZEN	\$1,289M	\$1,290M +0.1%	\$1,237M -4.1%	\$1,209M -2.3%	\$1,174M -2.9%	\$1,213M +3.3%	\$1,185M -2.3%	\$1,263M +6.6%	\$1,270M +0.6%	\$1,237M -2.7%	\$1,222M -1.2%	\$1,256M +2.8%
FROZEN - BERRIES	\$19M +39.1%	\$18M +38.6%	\$17M +37.4%	\$17M +29.6%	\$16M +30.4%	\$17M +26.6%	\$16M +22.0%	\$20M +28.2%	\$19M +26.4%	\$20M	\$20M	\$19M	FROZEN - BERRIES	\$19M	\$18M	\$17M	\$17M	\$16M	\$17M +1.2%	\$16M -4.5%	\$20M +24.9%	\$19M -2.5%	\$20M	\$20M	\$19M -5.7%
FROZEN - BLUEBERRIES	\$6M +37.3%	\$6M +39.6%	\$6M +32.9%	\$6M +24.8%	\$6M +23.9%	\$6M +25.4%	\$6M +23.1%	\$7M +23.6%	\$7M +23.7%	\$7M -20.9%	\$7M	\$7M	FROZEN - BLUEBERRIES	\$6M	\$6M	\$6M -5.1%	\$6M +0.6%	\$6M +2.7%	\$6M +1.1%	\$6M -7.5%	\$7M +22.9%	\$7M	\$7M +2.4%	\$7M +0.5%	\$7M -5.2%

Monthly Detail - Units/Week



Nielsen Divisions

-4.3%

+6.3%

+2.3%

-11.3%

-6.9%

-8.0%

Pacific			Mountain		
	\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY
PRODUCE	-6.7%	-10.2%	PRODUCE	+0.2%	-5.1%
PRODUCE - BERRIES	+6.5%	-5.1%	PRODUCE - BERRIES	+6.2%	-5.7%
PRODUCE - BLUEBERRIES	-9.3%	-10.1%	PRODUCE - BLUEBERRIES	+3.0%	+10.0%
FROZEN	-11.9%	-11.5%	FROZEN	-6.4%	-6.4%
FROZEN - BERRIES	-8.7%	-9.0%	FROZEN - BERRIES	-4.6%	-5.7%
FROZEN - BLUEBERRIES	-12.7%	-14.7%	FROZEN - BLUEBERRIES	-5.6%	-8.1%

-10.0% PRODUCE

-11.7% FROZEN

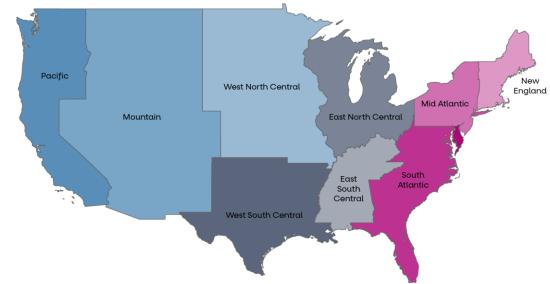
-5.8%

-6.8% PRODUCE - BERRIES

-6.1% FROZEN - BERRIES

-13.3% FROZEN - BLUEBERRIES

PRODUCE - BLUEBERRIES



FROZEN - BLUEBERRIES	-12.7 /	-14.7 /	FROZEN - BLUEBERRIES	-5.0%	-0.1%					5	
West North Cent	tral		West South Cent	ral		East North Cent	tral		East South Cent	ral	
	\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY
PRODUCE	-5.1%	-9.1%	PRODUCE	-7.1%	-12.3%	PRODUCE	-3.9%	-9.2%	PRODUCE	-1.0%	-6.8%
PRODUCE - BERRIES	+0.6%	-13.2%	PRODUCE - BERRIES	+2.0%	-6.3%	PRODUCE - BERRIES	-3.0%	-19.8%	PRODUCE - BERRIES	+9.2%	-5.7%
PRODUCE - BLUEBERRIES	+8.5%	-1.0%	PRODUCE - BLUEBERRIES	+8.4%	+3.4%	PRODUCE - BLUEBERRIES	-1.7%	-12.4%	PRODUCE - BLUEBERRIES	+15.9%	+4.5
FROZEN	-12.1%	-11.9%	FROZEN	-10.3%	-9.9%	FROZEN	-10.6%	-10.9%	FROZEN	-8.3%	-8.39
FROZEN - BERRIES	-11.7%	-14.0%	FROZEN - BERRIES	-10.6%	-10.4%	FROZEN - BERRIES	-10.7%	-9.2%	FROZEN - BERRIES	-4.7%	-6.9%
FROZEN - BLUEBERRIES	-9.5%	-13.8%	FROZEN - BLUEBERRIES	-10.0%	-9.7%	FROZEN - BLUEBERRIES	-16.0%	-14.9%	FROZEN - BLUEBERRIES	-4.9%	-8.8%
South Atlantic			Middle Atlantic			New England			Total US		
_	\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY		\$ % Chg YoY	Units % Chg YoY

-11.6% PRODUCE

-16.9% FROZEN

-5.3% PRODUCE - BERRIES

-8.6% FROZEN - BERRIES

-15.1% FROZEN - BLUEBERRIES

+1.1% PRODUCE - BLUEBERRIES

-2.8%

+2.6%

-8.5%

-11.4%

-3.5%

-5.3%

-8.0%

+3.9%

-1.9%

-18.4%

-9.4%

PRODUCE

FROZEN - BERRIES

PRODUCE - BERRIES

PRODUCE - BLUEBERRIES

FROZEN - BLUEBERRIES

-4.8%

+3.8%

-0.3%

-11.5%

-8.2%

-9.5%

-8.6%

-4.1%

-11.3%

-8.2%

-12.6%

-5.4% PRODUCE

-11.4% FROZEN

-4.7% PRODUCE - BERRIES

-4.0% FROZEN - BERRIES

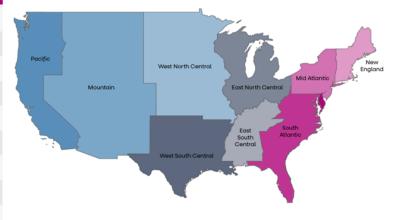
-9.3% FROZEN - BLUEBERRIES

-7.1% PRODUCE - BLUEBERRIES

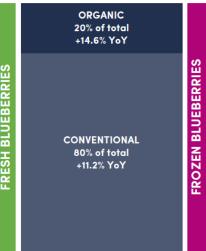
Blueberries - Dollars

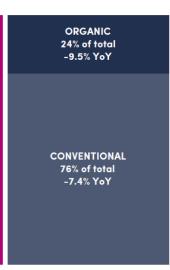
TOTAL BLUEBERRIES \$240,101,730 | ▲ +9.3% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBERRIES			
South Atlantic	\$45,704,180 A +13.6% 21% of total	South Atlantic	\$5,363,813 V-5.4% 21% of total		
Middle Atlantic	\$33,839,870 🛦 +12.7% 16% of total	Pacific	\$3,991,509 V -9.6% 15% of total		
Pacific	\$31,514,307 🛦 +3.5% 15% of total	Middle Atlantic	\$3,472,380 ▼ -11.5% 13% of total		
East North Central	\$31,230,659 🛦 +19.0% 15% of total	East North Central	\$3,203,027 ▼-10.7% 12% of total		
New England	\$19,241,396 🛦 +10.1% 9% of total	New England	\$2,495,084 V -9.9% 10% of total		
Mountain	\$15,426,607 🛦 +4.5% 7% of total	Mountain	\$2,469,391 A +0.2% 9% of total		
West South Central	\$14,320,142 🛦 +15.4% 7% of total	West South Central	\$2,176,042 V -9.3% 8% of total		
West North Central	\$13,766,714 🛦 +13.3% 6% of total	West North Central	\$1,784,690 V -4.7% 7 % of total		
East South Central	\$8,777,938 ▲ +17.4% 4% of total	East South Central	\$1,086,869 V-7.3% 4% of total		



FRESH BL	JEBERRIES	FROZEN BLUEBERRIES			
	\$214,041,753 🛦 +11.9%		\$26,059,977 ▼ -7.9%		
PINT	\$96,528,399 A +11.3% 45% of total \$4.98 Price / Lb \$0.62 Price Chg	48 OUNCE	\$10,833,455 ▼ -4.3% 42% of total \$3.12 Price / Lb \$0.05 Price Chg	2100	
18 OUNCE	\$51,443,672 A +14.7% 24% of total \$4.72 Price / Lb \$0.89 Price Chg	32 OUNCE	\$3,767,282 ▼-18.2% 14% of total \$4.18 Price / Lb (\$0.06) Price Chg		
6 OUNCE	\$36,705,634 A +29.4% 17% of total \$9.58 Price / Lb \$0.90 Price Chg	16 OUNCE	\$2,565,537 ▼-17.0% 10% of total \$2.87 Price / Lb \$0.00 Price Chg		
24 OUNCE	\$10,725,813 ▲+19.3% 5% of total \$3.68 Price / Lb \$0.14 Price Chg	12 OUNCE	\$2,051,827 ▼ -16.7% 8% of total \$4.50 Price / Lb \$0.04 Price Chg	:	
ALL OTHER	\$18,638,234 ▼-16.9% 9% of total \$4.94 Price / Lb \$0.89 Price Chg	ALL OTHER	\$6,841,876 A+0.2% 26% of total \$3.31 Price / Lb (\$0.03) Price Chg		





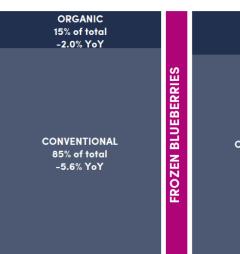
Blueberries - Pounds

TOTAL BLUEBERRIES 48,612,712 Lbs ▼ -5.5% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBERRIES			
South Atlantic	8,629,006 Lbs ▼-8.3% 21% of total	South Atlantic	1,620,154 Lbs ▼-6.1% 21% of total		
Middle Atlantic	6,519,689 Lbs ▼-4.9% 16 % of total	Pacific	1,059,766 Lbs ▼-9.7% 14% of total		
Pacific	5,012,756 Lbs ▼-11.8% 12% of total	Middle Atlantic	964,423 Lbs ▼-9.9% 12% of total		
East North Central	7,052,827 Lbs ▲+5.2% 17% of total	East North Central	993,919 Lbs ▼-8.4% 13% of total		
New England	3,531,743 Lbs ▼-3.5 % 9 % of total	New England	706,959 Lbs ▼-9.2 % 9 % of total		
Mountain	2,752,232 Lbs ▼-16.2% 7 % of total	Mountain	779,347 Lbs ▼-1.9% 10% of total		
West South Central	2,886,508 Lbs ▲+0.9% 7% of total	West South Central	737,926 Lbs ▼-9.6% 9% of total		
West North Central	2,559,247 Lbs ▼-5.5% 6 % of total	West North Central	569,118 Lbs ▼-5.8 % 7 % of total		
East South Central	1,850,295 Lbs ▲ +2.0 % 5 % of total	East South Central	356,152 Lbs ▼- 8.7 % 5 % of total		



FRESH BLU	JEBERRIES	FROZEN BLUEBERRIES			
	40,822,269 Lbs ▼-5.1%		7,790,443 Lbs ▼-7.7%		
PINT	19,398,955 Lbs ▼-2.7% 48% of total \$4.98 Price / Lb \$0.62 Price Chg	48 OUNCE	3,470,070 Lbs ▼-5.7% 45% of total \$3.12 Price / Lb \$0.05 Price Chg		
18 OUNCE	10,899,970 Lbs ▼-7.0% 27% of total \$4.72 Price / Lb \$0.89 Price Chg	32 OUNCE	901,391 Lbs ▼-17.1% 12% of total \$4.18 Price / Lb (\$0.06) Price Chg		
6 OUNCE	3,829,751 Lbs ▲ +1 7.2 % 9 % of total \$9.58 Price / Lb \$0.90 Price Chg	16 OUNCE	893,063 Lbs ▼-17.1% 11% of total \$2.87 Price / Lb \$0.00 Price Chg		
24 OUNCE	2,917,833 Lbs ▲+14.6% 7% of total \$3.68 Price / Lb \$0.14 Price Chg	12 OUNCE	456,455 Lbs ▼-17.4% 6% of total \$4.50 Price / Lb \$0.04 Price Chg		
ALL OTHER	3,775,760 Lbs ▼ -31.8% 9% of total \$4.94 Price / Lb \$0.89 Price Chg	ALL OTHER	2,069,464 Lbs ▲ +1.2% 27% of total \$3.31 Price / Lb (\$0.03) Price Chg		



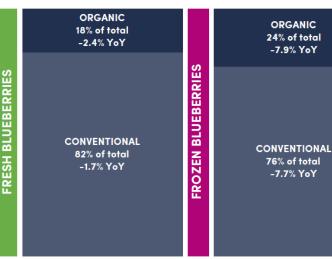
Blueberries - Units

TOTAL BLUEBERRIES 56,982,673 Units | ▼ -2.5% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBERRIES			
South Atlantic	11,194,369 Units ▼-5.8% 21% of total	South Atlantic	856,766 Units ▼-8.7% 20% of total		
Middle Atlantic	7,875,522 Units ▼-1.0% 15% of total	Pacific	608,425 Units ▼-12.9% 14% of total		
Pacific	6,918,714 Units ▼-10.0% 13% of total	Middle Atlantic	545,781 Units ▼-14.0% 13% of total		
East North Central	8,833,579 Units ▲+8.2% 17% of total	East North Central	568,915 Units ▼-8.9% 13 % of total		
New England	4,635,614 Units ▲ +5.3 % 9 % of total	New England	410,880 Units ▼-11.7% 9 % of total		
Mountain	4,144,576 Units ▼-5.7% 8 % of total	Mountain	408,300 Units ▼ -1.3% 9% of total		
West South Central	3,496,185 Units ▲+1.4% 7% of total	West South Central	427,077 Units ▼-9.7 % 10 % of total		
West North Central	3,251,312 Units ▼-6.5% 6 % of total	West North Central	325,548 Units ▼-7.8% 7% of total		
East South Central	2,233,768 Units ▲ +2.9 % 4 % of total	East South Central	199,063 Units ▼-9.8% 5% of total		



FRESH BLU	JEBERRIES	FROZEN BLUEBERRIES			
	52,629,239 Units ▼-1.8%		4,353,434 Units ▼-9.7%		
PINT	26,714,871 Units ▼-2.7% 51% of total \$3.61 Price / Unit \$0.45 Price Chg	48 OUNCE	1,156,690 Units ▼ -5.7% 27% of total \$9.37 Price / Unit \$0.14 Price Chg	RRIES	
6 OUNCE	10,212,668 Units ▲ +17.2% 19% of total \$3.59 Price / Unit \$0.34 Price Chg	32 OUNCE	450,695 Units ▼-17.1% 10% of total \$8.36 Price / Unit (\$0.11) Price Chg	LUEBE	
18 OUNCE	9,688,863 Units ▼ -7.0% 18% of total \$5.31 Price / Unit \$1.00 Price Chg	16 OUNCE	883,415 Units ▼ -17.1% 20% of total \$2.90 Price / Unit \$0.00 Price Chg	ESH B	
24 OUNCE	1,945,222 Units ▲ + 14.6 % 4 % of total \$5.51 Price / Unit \$0.22 Price Chg	12 OUNCE	608,607 Units ▼-17.4% 14% of total \$3.37 Price / Unit \$0.03 Price Chg	H	
ALL OTHER	4,067,615 Units ▼-31.8% 8% of total \$4.58 Price / Unit \$0.37 Price Chg	ALL OTHER	1,254,027 Units ▲ +0.3% 29% of total \$5.46 Price / Unit (\$0.01) Price Chg		



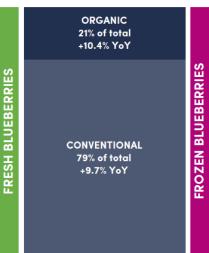
Blueberries - Dollars

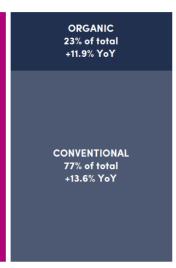
TOTAL BLUEBERRIES \$2,503,731,409 | ▲ +10.3% YoY

FRESH BLUEBERRIE	s	FROZEN BLUEBERRIES			
South Atlantic	\$459,075,985 A +10.4% 21% of total	South Atlantic	\$67,097,343 🛦 +12.0% 21% of total		
Middle Atlantic	\$341,538,881 🛦 +7.1% 16% of total	Pacific	\$50,046,005 🛦 +18.9% 16% of total		
Pacific	\$336,519,028 🛦 +8.4% 15% of total	Middle Atlantic	\$41,930,563 🛦 +11.8% 13% of total		
East North Central	\$299,205,072 <u>A</u> +9.5% 14% of total	East North Central	\$38,913,243 🛦 +9.8% 12% of total		
New England	\$200,956,671 🛦 +9.6% 9% of total	Mountain	\$30,672,728 🛦 +16.7% 10% of total		
Mountain	\$169,788,339 🛦 +11.6% 8% of total	New England	\$30,129,628 🛦 +15.6% 9% of total		
West South Central	\$147,949,190 🛦 +15.4% 7% of total	West South Central	\$27,419,588 🛦 +10.7% 9% of total		
West North Central	\$136,884,827 🛦 +9.2% 6% of total	West North Central	\$22,505,418 🛦 +10.8% 7% of total		
East South Central	\$87,263,019 🛦 +13.8% 4% of total	East South Central	\$13,709,645 🛦 +11.0% 4% of total		



FRESH BLU	JEBERRIES	FROZEN BLUEBERRIES			
	\$2,181,067,001 ▲+9.9%		\$322,664,408 A +13.2%		
PINT	\$903,923,826 A +13.3% 43% of total \$4.51 Price / Lb \$0.23 Price Chg	48 OUNCE	\$134,161,080 ▲ +21.7% 42% of total \$3.08 Price / Lb \$0.08 Price Chg		
18 OUNCE	\$565,982,518 ▲ +26.0% 27% of total \$4.32 Price / Lb \$0.06 Price Chg	32 OUNCE	\$46,852,708 ▲ +11.8% 15% of total \$4.18 Price / Lb \$0.01 Price Chg		
6 OUNCE	\$391,309,216 ▼-15.1% 19% of total \$8.91 Price / Lb \$0.19 Price Chg	16 OUNCE	\$32,674,337 ▲+2.0% 10% of total \$2.89 Price / Lb \$0.08 Price Chg		
16 OUNCE	\$73,038,335 A+70.7% 3% of total \$3.89 Price / Lb \$0.31 Price Chg	12 OUNCE	\$26,067,395 ▲+3.4% 8% of total \$4.42 Price / Lb \$0.16 Price Chg		
ALL OTHER	\$166,704,112 ▼-1.1% 8% of total \$3.90 Price / Lb \$0.07 Price Chg	ALL OTHER	\$82,908,888 ▲ +9.7% 26% of total \$3.29 Price / Lb \$0.07 Price Chg		





Blueberries - Pounds

FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
South Atlantic	95,464,195 Lbs ▲+9.2% 21% of total	South Atlantic	20,631,451 Lbs ▲+9.1% 21% of total
Middle Atlantic	76,677,220 Lbs ▲ +13.1% 1 7 % of total	Pacific	13,280,580 Lbs ▲ +18.9% 14% of total
Pacific	59,441,926 Lbs ▲+ 7.7 % 13 % of total	Middle Atlantic	11,629,139 Lbs ▲+9.0% 12% of total
East North Central	72,908,603 Lbs ▲+5.8% 16 % of total	East North Central	12,212,211 Lbs ▲ +10.3% 13% of total
New England	42,080,738 Lbs ▲+11.3% 9 % of total	Mountain	9,679,242 Lbs ▲+12.7% 10% of total
Mountain	34,050,697 Lbs ▲+9.4% 7% of total	New England	8,593,937 Lbs ▲+11.4% 9% of total
West South Central	32,277,796 Lbs ▲+15.2% 7% of total	West South Central	9,323,732 Lbs ▲+8.5% 10% of total
West North Central	27,804,449 Lbs ▲+5.2% 6% of total	West North Central	7,185,444 Lbs ▲ + 7.3 % 7 % of total
East South Central	19,257,513 Lbs ▲+9.8% 4% of total	East South Central	4,578,919 Lbs ▲+8.7% 5% of total



FRESH BLUEBERRIES		FROZEN BLUEBERRIES		
	460,176,182 Lbs ▲+9.5%		97,154,989 Lbs ▲ +10.8%	
PINT	200,391,964 Lbs ▲ +7.6% 46% of total \$4.51 Price / Lb \$0.23 Price Chg	48 OUNCE	43,540,157 Lbs ▲ +18.4% 45% of total \$3.08 Price / Lb \$0.08 Price Chg	RRIES
18 OUNCE	131,131,823 Lbs ▲+24.1% 30% of total \$4.32 Price / Lb \$0.06 Price Chg	32 OUNCE	11,213,611 Lbs ▲ +11.4% 12% of total \$4.18 Price / Lb \$0.01 Price Chg	BLUEBERR
6 OUNCE	43,920,241 Lbs ▼-16.9% 10% of total \$8.91 Price / Lb \$0.19 Price Chg	16 OUNCE	11,311,745 Lbs ▼-0.9% 12% of total \$2.89 Price / Lb \$0.08 Price Chg	FRESH B
16 OUNCE	18,758,283 Lbs ▲+57.1% 4% of total \$3.89 Price / Lb \$0.31 Price Chg	12 OUNCE	5,898,417 Lbs ▼-0.4% 6% of total \$4.42 Price / Lb \$0.16 Price Chg	ä
ALL OTHER	42,711,290 Lbs ▼-2.9% 10 % of total \$3.90 Price / Lb \$0.07 Price Chg	ALL OTHER	25,191,058 Lbs ▲ +7.2% 26% of total \$3.29 Price / Lb \$0.07 Price Chg	

ORGANIC
16% of total
+17.5% YoY

CONVENTIONAL
84% of total
+8.1% YoY

ORGANIC
16% of total
PROPERTY OF TOTAL
NOT TOTAL
ORGANIC
16% of total
PROPERTY OF TOTAL
ORGANIC
16% of total
PROPERTY ORGANIC

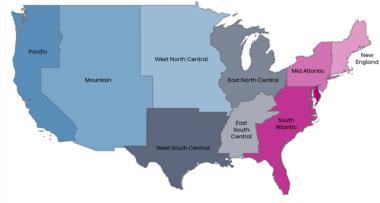
ORGANIC
17% of total
+11.7% YoY

CONVENTIONAL
83% of total
+10.6% YoY

Blueberries - Units

TOTAL BLUEBERRIES 638,619,700 Units | ▲ +5.1% YoY

FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
South Atlantic	122,956,673 Units ▲+5.0% 21% of total	South Atlantic	10,887,670 Units ▲ +4.1% 20% of total
Middle Atlantic	89,089,841 Units 🛦 +7.2% 15% of total	Pacific	7,882,172 Units ▲+13.5% 14% of total
Pacific	81,105,648 Units ▲ +2.8% 14% of total	Middle Atlantic	6,805,562 Units ▲+ 5.4 % 12 % of total
East North Central	89,660,653 Units ▲+3.4% 15% of total	East North Central	7,094,435 Units ▲ + 7.6 % 13 % of total
New England	51,690,292 Units ▲ + 5.7 % 9 % of total	Mountain	5,065,711 Units ▲ +9.6% 9 % of total
Mountain	49,160,982 Units ▲+ 5.0 % 8 % of total	New England	5,030,109 Units ▲ +7.7% 9% of total
West South Central	39,835,308 Units ▲+8.0% 7% of total	West South Central	5,378,313 Units ▲+9.4% 10 % of total
West North Central	36,260,674 Units ▲ +1.3% 6% of total	West North Central	4,078,739 Units ▲ +4.8% 7% of total
East South Central	23,773,545 Units ▲+8.2% 4% of total	East South Central	2,533,812 Units ▲+5.1% 5% of total



FRESH BLUEBERRIES		FROZEN BLUEBERRIES	
583,830,670 Units ▲+4.9%		54,789,031 Units ▲+7.5%	
PINT	274,235,467 Units △ + 7.6 % 49 % of total \$ 3.30 Price / Unit \$0.16 Price Chg	48 OUNCE	14,513,386 Units ▲ +18.3% 26% of total \$9.24 Price / Unit \$0.26 Price Chg
6 OUNCE	117,120,641 Units ▼ -16.9% 21% of total \$3.34 Price / Unit \$0.07 Price Chg	32 OUNCE	5,606,806 Units ▲ +11.4% 10% of total \$8.36 Price / Unit \$0.03 Price Chg
18 OUNCE	116,561,620 Units ▲ +24.1% 21% of total \$4.86 Price / Unit \$0.07 Price Chg	16 OUNCE	11,183,329 Units ▼-0.6% 20% of total \$2.92 Price / Unit \$0.08 Price Chg
16 OUNCE	18,758,283 Units ▲ +57.1% 3% of total \$3.89 Price / Unit \$0.31 Price Chg	12 OUNCE	7,864,556 Units ▼-0.4% 14% of total \$3.31 Price / Unit \$0.12 Price Chg
ALL OTHER	33,892,076 Units ▼ -2.9% 6% of total \$4.92 Price / Unit \$0.16 Price Chg	ALL OTHER	15,620,955 Units ▲+ 7.5 % 29 % of total \$5.31 Price / Unit \$0.11 Price Chg

ORGANIC
18% of total
+3.9% YoY

CONVENTIONAL
82% of total
+5.2% YoY

CONVENTIONAL
177% of total
10.6% YoY